

## **Tell me about yourself?**

### **Use Your Five Fingers to Remember the Five Points**

Although you can't bring a "cheat sheet" into the interview – you can bring your fingers.

Use your fingers as a "tool" to help you to stay focused.

1. **The thumb** (strong base) education & experience. (This is your base foundation)
2. **The pointer finger** (directed) your expertise (Here's a good place to state what your "expertise" is – your strongest "knowledge-based skill.") What is the must have for the position? Biggest pain point?
3. **The middle finger** (to the point) – transferable skills. (Put your strengths here – leadership style, analytical skills, work ethic, passion, etc.,)
4. **The ring finger** (loyalty) – transferable skills. People skills, communication style, attitude, team player – do whatever it takes. (What other traits or experiences would you like "them" to know about you? Maybe some major accomplishment you've had – or honor that you received.)
5. **The little finger** (value) how you can add additional value to the company? (certification, second language, contacts, volunteer work, etc.)

### **Your Five Points will also help you answer:**

**Q. What can you bring that the other candidates can't bring to this job?**

**Q. What are your strengths?**

**Q. What makes you unique?**

**Q. Why should we hire you?**

These responses also can be used as a summary at the end of the interview.

"Before I leave, I would like to summarize what I would bring to the job."